

Experienced **Financial Analysis, Project Management and Corporate Development** professional with track record of success in advising clients on mergers and acquisitions, leveraged buy-outs and other financial and strategic alternatives.

*Key skills include:*

- Due diligence research and qualitative analysis
- Transaction and trading comparables analysis
- Commitment to excellence in exceeding internal and external client expectations
- Decision planning and execution
- Corporate strategy and implementation
- Results orientation
- Building internal and external relationships
- Financial valuation and modeling
- Credit analysis
- Presentation of complex financial information to clients and leadership
- Python data analysis and visualization
- Leading and influencing team outcomes
- Strong multitasking ability
- Impeccable attention to detail
- Microsoft Excel (expert), PowerPoint, Word, PowerBI, PowerQuery (mCode)

## EXPERIENCE

### SCHOOL COUNSELOR

**McKinley Classical Leadership Academy**  
**Saint Louis Public Schools**

**2022-PRESENT**  
**ST. LOUIS, MISSOURI**

- Worked collaboratively with teachers, administrators and parents to support student academic and personal success
- Organized and executed the first semi-annual STEM night at McKinley CLA, showcasing education, career, and postsecondary opportunities in various STEM fields, including lab science, robotics, veterinary medicine, chemistry, geospatial mapping, botany, medicine, biology, manufacturing and logistics, aeronautical, civil and structural engineering, and data science.
- Proposed, Developed, and Implemented a Career Development and Computer Literacy course for all freshman students. Assessed needs, researched resources to provide personalized guidance and support to help students identify strengths, interests, and career goals. Included instruction on use of school technology to achieve goals
- Developed and integrated data science components into the personal finance curriculum for high school students, including topics such as excel and python data visualization, data analysis, and data-driven decision-making.

### EDUCATOR FELLOW FOR POSTSECONDARY OPPORTUNITY

**Saint Louis Public Schools Foundation**

**FALL 2023-PRESENT**  
**ST. LOUIS, MISSOURI**

Portfolio Model Pilot Internship Program

- Assisted in the development of a novel internship program to impart substantive and impactful exposure for students. Program focused on increasing equity and opportunity for underrepresented and resourced schools and students

### INSTRUCTOR: DATA ANALYTICS & DIGITAL MEDIA

**IT & CYBER SECURITY SUMMER ACADEMY**

**SUMMER 2024**  
**ST. LOUIS, MISSOURI**

**Saint Louis Public Schools**

- Developed Work Based Learning content creation project with Creative Realities Inc to teach digital media creation
- Deployed python financial data analysis for stock market data. Created stock market competition

### BUDGET ANALYST

**COMPREHENSIVE BEHAVIORAL HEALTH**

**SUMMER 2022**  
**EAST ST. LOUIS, ILLINOIS**

Prepared monthly grant accountability reports to ensure compliance with grant requirements

- Utilized Microsoft SQL Server and Excel Power Query to Initiate real time dashboard of financial accounts to assist COO in monitoring the aggregate financial position of the organization.

### DATA MANAGEMENT SPECIALIST

**Wraparound Wellness Center**

**2020-2022**  
**EAST ST. LOUIS, ILLINOIS**

**East Saint Louis School District**

Contributed to the development of comprehensive policies and procedures for the launch of the Wraparound Wellness Center for the 189 School District

- Crisis Intervention Plan
- Trauma rapid response procedures
- Educational, vocational and counseling services deployment to St. Clair County Juvenile Detention Center
- Needs assessment of trauma support for District 189, students, family, constituent community and surrounding area

### COUNSELLING INTERN - EAST SAINT LOUIS SENIOR HIGH

**FALL 2024**

Assisted in the implementation of digital college and career readiness information management system. Worked closely with the Assistant Principal, College and Career Readiness Counsellors and 12<sup>th</sup> grade teachers to proactively provide lessons on college applications, scholarships, financial aid, school search and all elements of the college search

- Individual counseling and social-emotional intervention for at risk youth
- Aided students in developing a unique college search with tailored results for the academic, social and financial needs

### COUNSELLING INTERN - Lincoln Middle School

**SPRING 2024**

Coordinated the deployment of Zones of Regulation behavior self regulation system as a component of the School Counselling Curriculum for 5<sup>th</sup> grade students. Worked closely with the Assistant Principal, 5<sup>th</sup> Grade SEL Counselor and 5<sup>th</sup> grade teachers to proactively address behavior regulation issues persistent in the students as they adjusted to the return to in person classes during the Covid-19 Pandemic

- Helped coordinate Wraparound services for 5<sup>th</sup> grader recovering from trauma to ensure access to counseling
- Designed group to aid 5<sup>th</sup> grade girls in the effective deescalation of unproductive social dynamics
- Anti-Bullying intervention to deescalate lingering bullying issue among 5<sup>th</sup> grade students dating to elementary school

**FIELD AND CLINICAL EXPERIENCES COORDINATOR**  
*School Of Education, Lindenwood University*

**2019-2020**  
**ST. LOUIS, MISSOURI**

**Data Analysis:**

- Developed customized macro to increase efficiency of student data analysis for program evaluation

**SCHOOL COUNSELING FIELD PLACEMENT COORDINATOR**

**2017-2019**

Oversaw the placement of Masters Candidates in School Counseling internships

**Coordination:**

- Achieved 100% placement rate of students completing practicum hours requirement for their Missouri or Illinois School Counseling Certificate
- Coordinated with School Administrators, School Counselors, Students, Professors, and University Administrators to manage over 100 Masters Candidates across three Lindenwood University campuses in two states

**Supervision:**

- Assisted in the creation and implementation of a purpose built Counseling Student Practicum Database
- Transitioned the School Counseling Program to an all-digital Practicum application, monitoring and feedback process

**BUSINESS DEVELOPMENT PROFESSIONAL**

**2011-2017**

*Sportsprint*

**ST. LOUIS, MISSOURI**

Coordinated the deployment of branded apparel, signage and promotional products

- **Construction Careers Academy:** Created unique custom apparel for student awards. Designed uniforms. Coordinated with student leaders to create appealing contemporary senior class apparel
- **100 Black Men of St. Louis:** Assisted in organizing Prostate Cancer Awareness Walk. Aided in walk registration website deployment and registration logistics. Provided walk related apparel
- **Better Learning Community Academy:** Assisted start up charter school in employing marketing materials to garner enrollment. Arranged event appearances and marketing materials. Provided student and faculty uniforms
- **City Garden Montessori School:** Provided promotion products for students to increase awareness of charter school

**SECURITIES LAW CONSULTANT**

**2007-2011**

*Korein Tillery*

**ST. LOUIS, MISSOURI**

Advised attorneys on the state of the securities markets. Aid the assessment of potential areas of litigation. Perform due diligence and research

- **CDO litigation:** Performed research to ascertain the nature of the origination process for hybrid CDOs. Investigated the nature of the financial structure and the motivations for implementation of the specific structure. Presented findings to attorneys
- **Derivatives market litigation:** Researched rule differentials in the derivatives markets for participants of different size
- **CDO litigation:** Assisted in the due diligence process and aided in the review of internal documents produced in the process of underwriting CDOs
- **Repo litigation:** Investigated the structure of the Repo market and its potential use to move assets off balance sheet

**ANALYST**

**2005-2007**

*Deutsche Bank Securities, Inc.*

**NEW YORK, NEW YORK**

*Investment Banking Division, Leveraged Finance*

Advised clients on structuring of financing alternatives including: High Yield Bonds, Asset Based Loans, Leveraged Loans, Securitizations and Mezzanine Financing. Valuation: LBO and M&A modeling, transaction and trading comparables analysis

*Selected Transactions:*

- **West Corporation:** \$4.1 bn leveraged recapitalization and private equity investment. Acted as financing advisor to THLee and Quadrangle. Performed due diligence on teleconferencing commoditization. Performed trading comparables analysis regarding receivables management business. Assisted in the presentation of credit analysis to under writing committee. Drafted bridge financing syndication materials
- **Susquehanna Radio:** \$1.2 bn LBO. Acted as M&A and financing advisor for Cumulus Media, Blackstone, Bain and TH Lee. Created LBO model, performed both transaction and trading comparables analysis. Conducted due diligence surrounding the terrestrial radio industry
- **QuiznosSub:** \$1.4 bn leveraged recapitalization and private equity investment. Acted as financial advisor to JP Morgan Partners. Conducted due diligence for multiple case pro forma financial and LBO model. Analyzed transaction and trading comparables. Assessed quick service retail sector to ascertain the sustainability of company growth
- **Commonwealth Brands:** Several hundred million dollar leveraged recapitalization. Created LBO model. Conducted due diligence surrounding tobacco litigation. Performed competitive analysis of competing discount cigarette manufactures

**SPRING ANALYST**

**SPRING 2004**

*Deutsche Bank Securities, Inc.*

**NEW YORK, NEW YORK**

*Investment Banking Division, Leveraged Finance*

- **Texas Genco:** \$3.65 bn LBO. Represented a consortium of four major Private Equity sponsors. Explored energy price hedging strategies. Conducted due diligence for multiple case proforma financial and LBO model. Analyzed credit comparables to present to underwriting committee
- **CP Kelco:** \$1 bn LBO. Represented J.M. Huber. Created LBO/Merger model
- **Death Care Concern:** Performed liquidity analysis to determine ability to support increased leverage

**SUMMER ANALYST****Goldman, Sachs & Co.****Investment Banking Division, Financial Institutions Group**

- **Oil Insurance Limited:** \$250 mn debt IPO. Analyzed credit quality of policy/share holders
- **Insurance Concern:** Analyzed hedging strategies for equity and fixed income portfolios of the concern. Examined strategic alternatives and created a merger model
- **Derivative Product Development:** Assisted in the development of a compound derivative product designed to hedge against downward interest rate movement in a cost effective manner
- **Banking Concern:** Explored potential Hedge Fund of Funds acquisitions
- **Contingent Capital Facility Development:** Assisted in the development of an off balance sheet capital facility automatically triggered by the occurrence of a predetermined event

**SUMMER 2003 & 2004  
NEW YORK, NEW YORK****SUMMER RESEARCH ANALYST****Summit Strategies Group**

- Contacted over fifty fund managers to complete a multimillion dollar distressed debt investment
- Automated financial modeling using visual basic macros
- Aided in review of client portfolios as large as \$6 bn

**SUMMER 2002  
ST. LOUIS, MISSOURI****WINTER INTERN****Merrill, Lynch & Co.**

- Aided in review of \$2.2 bn of client portfolios by contacting investment managers, streamlining customer records and examining performance

**WINTER BREAK 2001  
ST. LOUIS, MISSOURI****EDUCATION****University of Missouri, School of Information Science and Learning Technologies**

Education Specialist in Information Science and Learning Technologies

**2024-PRESENT  
Columbia, Missouri****Lindenwood University, School of Education**

Masters of Arts in Counseling, Concentration in School Counseling

**2017 -2022  
St. Louis, Missouri****St. Louis Community College**

IT Help Desk/End-User Support Certificate of Specialization

•Linux • Windows 10 • Cisco Network Configuration • Hardware •

**2016 -2017  
ST. LOUIS, MISSOURI****Indiana University, Kelley School of Business**

Bachelor of Science in Business, Concentration in Finance

Finance program ranked 7<sup>th</sup> in the nation by U.S. News & World Reports**2001 -2005  
Bloomington, Indiana****John Burroughs School****1996 -2001  
St. Louis, Missouri****LEADERSHIP**

- President, Kelley School of Business Student Government (Peer-elected)
- President, Investment Banking and Capital Markets Workshop (Faculty-selected)
- Vice President of Corporate Relations, Finance Club (Peer-selected)
- External Affairs Director, Computer Information Systems Club (Peer-selected)
- John Burroughs School: Varsity Soccer, Basketball, Football

**AWARDS**

- Herman B Wells Scholar (Internal), the highest academic honor bestowed by Indiana University - One of two rising juniors to receive this full tuition scholarship, selected from a class of over 6,500
- Inducted to Beta Gamma Sigma National Business Honor Society - The highest scholastic honor conferred upon students by the Kelley School of Business
- Committee for Fee Review - One of six students selected from a campus of over 30,000 by the Dean of Students. Rendered final decision on allocation of over \$60 mn to student organizations across the Indiana University campus
- Marshall International Case Competition - Placed 4th from a field of the top 22 business schools worldwide. First sophomore ever selected to represent the Kelley School
- Student Leader Recognition Award- One of sixty students selected from 30,000 undergraduates at Indiana University. One of six students nominated by the Vice President of Student Development
- Emory Undergraduate Business School Leadership Conference - Selected by the Chairman of the Undergraduate Program as one of four students to represent the Kelley School of Business
- National Achievement Scholar Semi-finalist - Selected by scoring in the top one percent of African-Americans in the country on the PSAT

**COMPUTER SKILLS**

- Microsoft Office: Word, Power Point, Excel, Access
- Windows, Linux and Macintosh operating systems
- Python programming
- Visual Basic programming (Excel Macros)
- Limited C++ and Java programming
- Cisco network configuration

**PERSONAL INTERESTS**

Soccer, Camping, Debate, Chess, Reading, Travel, Politics